

Oconee State Bank has a great opportunity to join their team as a Business Development Officer. In this position the incumbent will work with all the departments in the bank to expand and retain customers, increase revenue and ultimately contribute towards the achievement of bank-wide strategic and budgetary goals. The Business Development Officer will focus solely on business development, sales, referrals, and community involvement. Among other duties the incumbent will: 1) develop a proactive plan to partner and call on those existing and potential customers over time, 2) uncover and assess prospect's needs and financial status to provide accurate and suitable credit and other product advice and recommendations, and 3) work with the Marketing Officer to develop effective marketing strategies to promote the bank within the community.

Qualifications: Candidate must have Bachelor's Degree in Business, Marketing/Public Relations, or related field (or at least 5 years of progressive experience in sales/business development roles). Experience in banking strongly preferred. We are looking for candidates that have experience primarily working with businesses in the Clarke/Oconee county area. We are an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disability.

Interested candidates should forward resume to erutledge@oconeestatebank.com.