# **STATE BANK**

& Trust Company EEO is the Law

## Credit Services Manager Atlanta, GA

## Summary:

The Credit Services Manager will assist in underwriting, documentation and portfolio management.

## Functions:

The Credit Services Manager may be responsible for (but not limited to):

- Credit analysis and underwriting for loan transactions for clients whose total lending relationship is ≥ \$300,000, including but not limited to
- Spreading commercial financial statements
- Completing personal financial statement and cash flow analysis
- Understanding and explaining sources and uses of the loan request
- Understanding and explaining industry and market dynamics
- Third party verifications
- Collateral analysis
- Completing the credit memo
- Proper risk rating of the credit
- Completion of the Loan Submission Sheet and all supporting documentation necessary for submission of loan packages
   for approval
- Assisting the Account Officer (if needed) to structure a loan that would present an acceptable risk to the Bank
- Joint Client Calling with the Account Officer; the Credit Services Manager would also contact clients directly as needed to
  ensure he/she has all the information needed to perform and prepare a thorough analysis and loan package
- Performing Annual Reviews in compliance with Bank guidelines
- Review of Commitment Letters and Term Sheets
- Assist as needed in review of Loan Documentation

## Education/Experience:

- Bachelor's degree (B. A.) from four-year college or university.
- Three (3) to five (5) years experience in a similar function and/or training; or equivalent combination of education and experience. Knowledge of lending and lending policies and procedures.
- General business and financial knowledge. Knowledge of credit policies and standards; Strong knowledge of federal and state financial services regulations/compliance. knowledge of the bank's operations and management and products.

## TO APPLY VISIT OUR WEBSITE WWW.STATEBT.COM

#### **Employment at Will**

Employment with State Bank & Trust is "at-will." This means that you or the Bank may terminate your employment at any time with or without notice or cause.

#### **Employment Eligibility Verification**

Employees are required to present proof of identity and eligibility to work in the U.S. State Bank participates in E Verify.